## Stakeholder Map



Stakeholders	Concerns	Ways of Engagement	Responsibility	Frequency	Format/ Record
Employees	<ul> <li>Compensation &amp; Benefits.</li> <li>Career Development</li> <li>Job Security.</li> <li>Employee Welfare.</li> <li>Working conditions.</li> <li>Occupational Health &amp; Safety.</li> <li>Training &amp; Skills Development.</li> </ul>	Direct Communication	Management	Daily communication	Emails, Memos, Notices, performance review form.
		Employee Satisfaction Survey	Human Resource Dept.	Every three years	Survey Questionnaire
		Intranet, Website, Network system.	Management, IT	Daily	Emails, Intranet, Website
		Newsletter, Publications, Posters	Human Resource Dept.	Quarterly	Newsletter, QHSE Posters,
		Training Program	Human Resource Dept.	As per plan	Training plan, attendance, training, evaluation.
		Company activities/ Events	Human Resource Dept.	Quarterly or during special occasions	Events invitation, event reported photos.
Customers, Competitors & Distributors	<ul> <li>Customer Satisfaction.</li> <li>Quality of Products &amp; Services.</li> <li>Partnership &amp; Technology.</li> <li>Availability, Delivery time.</li> <li>Product Safety &amp; Technology.</li> <li>Environmental-friendly product</li> </ul>	Customer Satisfaction Survey	Sales & Marketing	Yearly	Customer Satisfaction Survey Questionnaire
		Site Visits	Sales & Marketing	Daily/ monthly	Site visit reports, photos.
		Customer-oriented publications, brochures	Business Development Manager/ Sales & Marketing	Yearly / As Required	Company brochures, Catalogue, media ads, web publication.
		Customer meetings/ events	Business Development Manager/ Sales & Marketing	As per plan	Event reviews, photos.
		Partnerships/ contracts	Sales & Marketing	Annual / As required	Contracts, project reports.
Neighbour's & Local Communities	Social Investments.     Environment, Health & Safety.     Compliance for regulations.     Employment opportunities.     Community Engagement process.	Local reporting, Publications	HSE & Compliance Dept.	Quarterly, Annual	Annual reports, Newsletters, brochure.
		Events, Workshops	HSE & Compliance Dept. / Business Development Manager	Annual	Programs, reviews, photos, new ads.
		Internet, website	IT	Daily	Website post.
		Site visits	HSE & Compliance Dept.	As scheduled	Photos, reports.
Media	<ul> <li>Industry challenges &amp; developments.</li> <li>Health &amp; Safety.</li> <li>Environmental concerns.</li> </ul>	Press. media releases	Business Development Manager/ Sales & Marketing	Monthly/ Quarterly	Interviews, press releases, advertisements.
		Internet & Social networks	HSE & Compliance Dept. / IT	As scheduled	Website, web posts.
		Active involvement in industry organizations.	HSE & Compliance Dept.	As scheduled	Meeting minutes, Correspondence.
Business & Industry Organizations	<ul> <li>Long term industry challenges.</li> <li>Climate change.</li> <li>Human Rights.</li> <li>Energy &amp; Water consumption.</li> <li>Employee Health &amp; Safety.</li> <li>Responsible sourcing.</li> </ul>	Participation in industry events.	Business Development Mgr./ HSE & Compliance Dept.	Annual / as scheduled	Event reviews, photos.
		Internet web releases.	HSE & Compliance Dept. / IT	Daily, quarterly	Web posts/ads, website.
		Publications	HSE & Compliance Dept.	Annual	Industry reports, publications
		Personal Dialogues	HSE & Compliance Dept.	As scheduled	Correspondences.

Doc. No: CMS-SMS-MR-SM

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Stakeholders	Concerns	Ways of Engagement	Responsibility	Frequency	Format/ Record
Non- Government Organizations	<ul> <li>Formal Meetings.</li> <li>Correspondences.</li> <li>Publications.</li> <li>Internet, media releases.</li> <li>Events.</li> </ul>	Formal meetings	Business Development Mgr./ HSE & Compliance Dept.	As scheduled	Meeting minutes.
		Correspondences	End User, HSE & Compliance Dept.	As scheduled	Letters, emails
		Publications	Business Development Mgr./ HSE & Compliance Dept.	Annual	Annual reports, Newsletters, brochure.
		Internet, media, releases	IT/ Business Development Mgr.	Daily	Web posts/ads, website.
		Events	HSE & Compliance Dept.	Annual	Event reviews, photos.
Government agencies, authorities & Regulators	Regulatory compliance. Social & Economic Development. Employment Opportunities. Investments. Biodiversity	Dialogues, Direct Communications	HSE & Compliance Dept.	As necessary	Meeting Minutes / Action Reports
		Social meets, "Society uplift" activities.	HSE & Compliance Dept.	Annual or as scheduled	Event invitation, Event reviews, photos, HSE Week, Fun Run
		Inspections & Audits.	HSE & Compliance Dept.	Annual	Audit reports / Inspection Report.
		Conferences, Speaking Engagements.	HSE & Compliance Dept.	As scheduled	Conference materials, Event report, brochure.
Accreditation, Certification Authorities	<ul> <li>Product conformity, quality</li> <li>Management system implementation.</li> <li>Corporate policies &amp; governance.</li> <li>Standards &amp; schemes.</li> <li>Environment, Health &amp; Safety.</li> <li>Biodiversity</li> </ul>	Site Visits, Inspections and Audits	Quality Dept. / HSE & Compliance Dept.	Six Months / Yearly	External Audit Reports.
		Regular correspondence.	Quality Dept. / HSE & Compliance Dept.	As required	Memos, letters, Emails.
		Dialogues, meetings.	Quality Dept. HSE & Compliance Dept.	Annual or as required	Minutes, action plan.
		Newsletter, Publications.	Business Development Mgr.	Quarterly	Standards, newsletters, website, brochure.
	Corporate responsibility management. Code of Ethics/ business conduct. Corporate governance. Employee Health & Safety. Climate change, environment	Regular board meeting	Director	Quarterly	Minutes, Resolutions.
		Correspondence	Director	As required	Memos, letters, circulars.
Lenders, Owners &		Publications, Website	IT	Quarterly, Annual	Newsletters, website, brochure.
Investors,		Open House	Business Development Manager	As scheduled	Event reviews, photos.
Shareholders		Personal Engagement, Conference calls.	Management	Annual	Memos, emails.
		VIP Site visits	Senior Plant Mgr.	As scheduled	Reports, photos.
Supply Chain, Suppliers, Utility Companies (external service providers)	<ul> <li>Contract terms including pricing &amp; payment.</li> <li>Supplier Code of Conduct.</li> <li>Legal Compliance.</li> <li>Health, Safety &amp; Environment.</li> </ul>	Regular conversations with individual suppliers	Purchasing	As required	Emails, brochure.
		Supplier Meetings	Purchasing	As required	Minutes (if required).
		Supplier Audits	Purchasing	Yearly / As Required	Supplier Audit Questionnaire.
		Formal supplier assessments	Purchasing	Yearly	Supplier Evaluation Records.
Contractors and Sub- contractors	<ul> <li>Timely payment,</li> <li>Pragmatic work schedule,</li> <li>Training,</li> <li>Clear understanding of requirements,</li> </ul>	Dialogues, Direct Communications	HSE & Compliance Dept.	As necessary	Meeting Minutes / Action Reports
		Training Program	Human Resource Dept.	As per plan	Training plan, attendance, training, evaluation.
		Newsletter, Publications, Posters	Human Resource Dept.	Quarterly	Newsletter, QHSE Posters,

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	Safe and healthy work condition, Medical Assistance,     Facilities, and services	Formal visits	HSE & Relevant Dept.	As scheduled	Meeting minutes.
Visitors	<ul><li>Safety and security,</li><li>Duty of care,</li><li>Clear communication and guidance.</li></ul>	Training Program	Human Resource Dept.	As per plan	Training plan, attendance, training, evaluation.
		Dialogues, meetings.	Quality Dept. HSE & Compliance Dept.	Annual or as required	Minutes, action plan.
		Direct Communication	Management	Daily communication	Emails, Memos, Notices, performance review form.
Bankers/ Financiers	Payment of loan/ interest as agreed on time.	Direct Communication	Chief Finance Officer	Daily communication	Emails, Memos, Notices.
Interns	<ul> <li>Good company culture,</li> <li>Gaining Experience,</li> <li>Safe working environment,</li> <li>Social welfare,</li> <li>Opportunities to develop skill.</li> </ul>	Direct Communication	Management	Daily communication	Emails, Memos, Notices, performance review form.
		Survey	Human Resource Dept.	Every three years	Survey Questionnaire
		Events, Workshops	HSE & Compliance Dept. / Business Development Manager	Annual	Programs, reviews, photos, new ads.
		Training Program	Human Resource Dept.	As per plan	Training plan, attendance, training, evaluation.
		Company activities/ Events	Human Resource Dept.	Quarterly or during special occasions	Events invitation, event reported photos.

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